

Published the first Wednesday of each month by the Erie Yacht Club

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CRUISER "VAMAC"

Just the craft for the Perry Celebration. Comfortable and seaworthy.

Length 35 ft., Beam 8 ft., 15-20 H. P. Scripps Motor, Electric Klaxon, Electrically Lighted, Curtis Closet, Dinghy, Dishes, Cushions, Anchors, Life Preservers, Signal Code, Etc.

\$750.00

R. R. WHITLEY, Marine Nat'l Bank.

SCHULTZ'S Chocolates ❁ ❁ ❁ ❁
SCHULTZ'S Peanut Croquettes ❁
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Made in Erie

Unequalled in Quality

Guaranteed as to Purity

MANUFACTURED BY

F. D. SCHULTZ CO.,

102-108 East Eleventh Street

ERIE, PA.



..... Drink

Waynebrew

That Good Beer



The Flash Light

KNOCK ME WHEN I'M DEAD.

I've noticed when a fellow dies,
no matter what he's been,
A saintly chap or one whose life
was darkly steeped in sin,
His friends forget the bitter words
they spoke but yesterday,
And now they find a multitude of
pretty things to say;
Some kindly word or goodly act,
long buried out of sight,
That once was not considered much
but now is thought all right.
But, if it's all the same to you, just
give to me instead,
The bouquets while I'm living, and
the knocking when I'm dead.

Don't save your kisses to imprint
upon my marble brow,
While countless maledictions are
hurled upon me now;
Say just one kindly word for me,
while I mourn here alone,
And don't save all your eulogy to
carve upon a stone.
What do I care if when I'm dead,
the Bloomington Gazette,
Gives me a write-up with a cut in
mourning borders set;
It will not flatter me a bit, no mat-
ter what is said,
So kindly throw your boquets now,
and knock me when I'm dead.

It may be fine, when one is dead,
to have the folks talk so,
To have the flowers come in loads,
from relatives you know,
It may be nice to have these things,
for those you leave behind,
But just as far as I'm concerned,
I really do not mind.

I'm quite alive and well today, and
while I linger here,
Lend me a helping hand at times—
give me words of cheer.
Just change the game a little bit;
just kindly swap the decks,
For I will be no judge of flowers,
when I've cashed in my checks.

MEETING NOTICE.

The regular monthly meeting of
the E. Y. C. will be held April 9th,
at the Club anchorage. The fitting
out month has always been the
busiest part of the yachting season
and several minor improvements
are needed about the club premises
to make it more convenient and
comfortable for the men working
on their boats. A good attendance
is urged for this meeting. Other
matters of importance are to be
brought up at this time—particu-
larly things relative to the Perry
Celebration.

CLARENCE BROOKS, Sec'y.

SMOKER.

The entertainment Committee
has arranged for a Smoker to be
held at the Club Anchorage, April
9th, our Regular Monthly Meeting
night. Don't forget the date, and
don't let anything interfere with
your being on hand.

H. H. STERN,
Chairman.

OBITUARY.

We regret the necessity of re-
cording the death of Lieut. W. L.
Varnum which occurred at Wash-
ington, D. C., on the 25 ult.

(Continued Page 12)

THE FLASH LIGHT

Vol. II April, 1913 No. 10

Shows at intervals of one month a brilliant and illuminating light of first magnitude, alternating red and white, visible from the Atlantic to the Pacific and from the icy wilds of Canada to the sunny hills of Mexico, wherever may be found a member of the

ERIE YACHT CLUB.

Editorial Board.

A. J. Lytle, : - Managing Editor
Geo. T. Bliss, } - Associate Editors
C. Brooks, }

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A. J. Lytle C. N. Henrichs

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ERIE YACHT CLUB.

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Regatta.

Hays H. Clemens Harvey C. Gaugh
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MOTOR BOAT MEN GO WEST

Will Confer with Toledoans About Perry Celebration.

Henry R. Sutphen and Ira Hand who were appointed on the committee to represent the National Association of Engine and Boat Manufacturers to confer with the committee in charge of the Perry celebration, left for Toledo March 25th. They were joined at Buffalo by C. A. Criqui and then went to Toledo. The national carnival is to be held at Put-in-Bay during the week beginning July 27 and the five challenge trophies will be raced for then.

The western motor boat men want to race for cash prizes, but the eastern men prefer to race for silverware because some think money savors somewhat of professionalism. After conferring with the Toledo yachtsmen, Secretary Hand will visit Chicago, Detroit and other motor boating centers and see whether builders favor holding a motor boat show in Chicago next winter. The western men want a western show. There have been a few held at St. Louis and Cleveland, but they were not successful. The Boston show too, was not what it was expected to be and many members of the Manufacturers' association are in favor of holding the New York show about the first week in February and then shipping the exhibits to Chicago and holding a show there about the first of March.

The show next year will be earlier than usual. When held at the end of February there is very little time for the builders to turn out the craft they contract for and two weeks earlier for the show will make a big difference in their work.

ETIQUETTE OF THE FLAG.

U. S. Yacht Ensign—Displayed at stern flagstaff.

Yacht Club Burgee—Usually triangular in shape and displayed at bowstaff.

Owner's Private Signal—May be swallowtail, rectangular, or triangular in shape and is displayed at bowstaff.

Flag Officers' Pennants.—Commodore: Blue flag, design in white is anchor surrounded by stars. Vice Commodore: Red flag, design in white. Rear Commodore: white flag, design in red or blue. Acting-Commodore: Plain blue flag. Fleet Captain: White flag with blue foul anchor.

U. S. Jack—Blue rectangular flag with white stars, displayed at the bow when at anchor in port.

Colors—How Half-Masted. Flag should always be mastheaded before half-masting them, and should be mastheaded before hauling them down. Saluting with ensign at half-mast should be done by mast-heading it first.

Flag Officers—Should always fly their pennants while in commission.

LIGHTS.

Commodore—From sunset till sunrise, Commodore should show two blue lights perpendicularly at stern when on board; one when absent.

Vice Commodore—Should show lights, as provided for Commodore, using red lights in place of blue.

Rear Commodore—Should show lights as provided for Commodore, using white lights in place of blue.

Captain—Captains, when on board, should show one white light under the main boom.

Judge's Boat—Should not be saluted during a race.

(Continued on page 11)

A TIP FOR THE REGATTA COMMITTEE.

We wonder how many of our members were impressed as we were with that portion of Capt. Clarence Convers's excellent article in our January "flash" concerning prizes? "We have won" he writes, "what we have been striving for—namely an *all-yacht-trophy sterling silver dinner service*."

Think of that, will you? Just stop and think what that means and then let us see how it was done!

Capt. Converse goes on to explain that the eastern clubs instead of offering some meaningless, useless (and oftentimes hideous) cup, now offer sterling silver prizes of a certain cash value, to be selected by the winner and if a boat wins a number of different events the prizes are summed up and an order is given on a silversmith for sterling silver to the extent of such sum, thus enabling a winner to purchase large silver pieces, while his smaller winnings enable him to purchase such small pieces as spoons, forks, etc. Isn't that idea worthy of adoption right here in Erie? Many of us have contributed or subscribed toward the purchase of cups now and then, but really, wouldn't we all subscribe with more enthusiasm if we knew that our hard earned shekels were devoted to the purchase of some really useful article of table-ware to be properly engraved, and wouldn't the winner take more joy and pride in having some such prize with which to adorn his table all the rest of his natural life, than he could ever derive from some two or three handled cup?

There is, nevertheless, a proper place for the time-honored cup. It is for such perpetual trophies as the "America" the "Canada",

(Continued on Page 10)

SUMMARY OF MOTOR BOAT LAWS. Lights.

Class 1.—(Less than 26 feet)

White light aft to show all around the horizon; at fore part of vessel lower than white light aft, combination lantern showing green to starboard and red to port.

Class 2.—(26 feet to 40 feet)

White light at bow, throwing unbroken light over an arc of the horizon of 20 points of the compass and 10 points on each side of the vessel. Lens shall be Fresnel and not less than 19 square inches. White light aft to show all around the horizon, green light to starboard, red light to port; lens to be not less than 16 inches, Fresnel glass. Lights shall be fitted with inboard screens 18 inches long and of sufficient height as to prevent lights being seen across the bow.

Class 3.—(40 feet to 65 feet)

Same lights as Class 2, except white bow light must be 31 square inches and the red and green lights 25 square inches. Lens of all lights on Classes 2 and 3 shall be Fresnel or fluted.

At anchor, vessels under 50 feet shall carry a white light forward, not exceeding 20 feet above the hull.

No penalty is incurred by motor boats for failure to carry lights between sunrise and sunset.

It is not necessary to burn an anchor light when a boat is put up for the night where there is no danger of possible collision.

Every motor boat shall carry a whistle or mechanical sound producer capable of producing a blast of two seconds or more duration.

Boats of Classes 2 and 3 shall carry an efficient fog horn and bell, the bell of Class 3 to be not less

(Continued on Page 8)

MOTOR BOAT SPORT TO BE KEPT CLEAN.

Officials of A. P. B. A. Will Not Let Down the Bars in Amateur Rule.

The New York Times, March 24th, 1913, says: The officials of the American Power Boat Association are determined to continue the campaign to purify the sport of motor boating. At the last annual meeting of the Association in November, 1912, the question of the status of an amateur was the subject of a lengthy discussion, which was followed by the official definition of an amateur. The rules as adopted at that meeting will be lived up to and no compromise will be effected whereby the amateur law may be evaded and owners take advantage of cash prizes, which are offered by some racing association.

Since the adoption of the amateur rule many letters of inquiry have been received by the officers bearing upon the definition of an amateur and his standing. These inquiries have not been confined to individuals and clubs alone, but have been received also from men connected with race events that have more than local interest. To all these inquiries the officers have returned a generally uniform reply, that the Association is determined to stand by its designation of the amateur. If any evasion of the clearly defined status is made, it will be met not only by a refusal to recognize an event in which such evasion occurs, but the Association will withhold and bar any record of boats made where such events do not strictly conform to the conditions laid down. No sanction will be given to any race event in which cash prizes are offered, and individuals evading the correct

(Continued on Page 7)

PERRY CENTENNIAL REGATTA.

The Inter-Lake Yachting Association is making grand preparations for one of the greatest, if not the greatest regatta ever held on the Great Lakes. It is to be held at Put-in-Bay from July 20th to August 31st, and they are offering \$20,000 in prizes. This will be one of the greatest events in yachting circles in years, and the E. Y. C. is planning to share in the sports.

Sail Yacht Week, in which the prizes offered aggregate \$5,000, will be the week of July 20th to 27th. The various Classes are as follows:

CLASS A—Modern Cruisers 33 Rating and over.

CLASS B—Modern Cruisers under 33 Rating.

CLASS D—Veteran Cruisers.

CLASS F—21-Footers, Restricted.

CLASS H—18-Footers, Restricted.

CLASS J—16-Footers, Restricted.

CLASS L—14-Footers, Restricted.

CLASS K—Cat Boats, Restricted.

CLASS P—Restricted.

CLASS R—Restricted.

CLASS Y—Yawls.

Cat Boats sailed by Ladies.

Obstacle Cat Boat Race.

Com. G. H. Gardner, Chairman Sail Yacht Regatta Committee, Caxton Building, Cleveland, O.

The Power Boat events will be held July 30–August 2, for United States Championship.

Cruiser Handicap and Scratch Races.

Class 30-Footers, Length Over-all.

Class 40-Footers, Length Over-all.

Class 50-Footers, Length Over-all.

Class 60-Footers, Length Over-all.

Class 70-Footers, Length Over-all.

Class 80-Footers, Length Over-all.

Class 90-Footers, Length Over-all.

Class 100-Footers, Length Over-all.

Speed Boats Runabouts and Open Launches capable of making fifteen or more miles per hour.

Speed Boat Handicap and Scratch Races.

Class 20-Footers, Length Over-all.

Class 26-Footers, Length Over-all.

Class 32-Footers, Length Over-all.

Class 40-Footers, Length Over-all.

All Class Races to be governed by the "Bang-and-go-back" plan.

Prizes for the above aggregate \$5,000.00.

Com. Chas. W. Kotcher, Chairman Power Boat Regatta Committee, 639 Gratiot Ave., Detroit, Mich.

Aviation Week will be devoted to Hydro-Aeroplanes, Aeroplanes, and Flying Boat competition. Contests, Races and Exhibitions by leading Aviators and will be held August 17–24. The prizes amount to \$5,000.00.

The week of August 24–31, will be given over to all other Sports as follows:

U. S. NAVAL MILITIA Regatta Association Meet Championship cutter races, pulling and sailing. Naval militiamen from the Atlantic seaboard and the Great Lakes and from Culver Military Academy of Indiana will participate.

ROWING REGATTA—Singles, doubles, four oared and eight-oared events under auspices of Detroit Boat Club Yachtsmen.

CANOE REGATTA—Singles, doubles, sailing and tilting contests and other events for ladies and gentlemen.

SWIMMING CARNIVAL—Swimming, diving, water polo and water baseball events, for ladies and gentlemen. Exhibition swimming and diving by prominent experts.

GAMES ON SHORE—A long list of competitions for skill and

(Continued on Page 6)

Perry Centennial Regatta.

(Continued from Page 5)

for the entertainment of contestants and visitors alike.

Prizes for the above will total \$5,000.00.

Anyone interested can get further information regarding Aviation and other Sports by addressing Com. Chas. D. Lynch, Chairman Other Sports Committee, 860 Lemcke Annex, Indianapolis, Ind.

There will be Grand Balls each week; Banquets and Entertainments galore.

Be sure to come to the Meeting April 9th, so that we can get together and plan to take some concerted action as a Club event. Many of the boys are talking of being at Put-in-Bay the week of July 20th to the 27th, and a cruise up there in a fleet will not only add to the joy of the occasion, but will also give the club the representation that it should have. The Erie Yacht Club should certainly be well represented.

HERE'S THE PROPER SPIRIT.

March 29, 1913.

Editor "Flash Light."

Erie Yacht Club.

I congratulate you and your co-workers on the appearance and make-up of the official organ, on your interesting articles, and your latest addition, the Mart for the purchasing and selling of nautical goods, etc., shows progressiveness and will be of untold benefit to the members.

As a navigator, I am willing to take a rear seat, and anything that I would contribute would be insignificant when it is taken into consideration that we have as members of the Erie Yacht Club

(Continued on Page 10)

Thin ice.

Scorned advice.

Paradise.

—Cincinnati Enquirer.

Fool afloat

Rocked boat.

Wooden coat.

—Houston Post.

Ignored bells.

Flagman's yells.

Immortelles.

—Waco News.

Silly kid.

Car skid.

Glass lid.

—Cleveland Plain Dealer.

Yachtsman cheery

Sees dearie;

E R I E.

"Flash No. 1101.

Heard on the Street Car.

Number One: Well, J. P. Morgan is dead. Wonder what the world will do now.

Number Two: Oh! It will keep on revolving just the same. What does the world care as long as it gets the change.

Number One: That reminds me. Once a great friend of a German, Irishman, Englishman and a Jew died. It was agreed that each should place ten dollars in the casket. The Irishman put in ten one dollar bills, the German put in ten silver dollars, the Englishman put in two five dollar bills. The Jew watched them meditatively and then said, "I'll put in a check for forty dollars and take the change.

Motor Boat Sport to be Kept Clean.*(Continued from Page 4)*

deportment of the amateur as laid down will be disqualified in any future events where records are sought for permanent and official publication.

At a recent meeting of the Council of the American Power Boat Association at which were present Herman T. Koerner, Morris M. Whitaker, Henry J. Gielow, Chas. M. Englis, Reuben B. Clark, Allen K. White, E. Claude Headly and Frederick K. Lord, the action of the officers was not only approved but the principles laid down by the annual meeting regarding the amateur, the official courses, and timing of all sanctioned events were emphatically reaffirmed.

There is to be no suspension or compromising of the rules governing the amateur or the official sanctioned races wherever held or whatever the circumstances. More drastic than any action yet taken by the American Power Boat Association were the suggestions offered and discussed at length at the council meeting and it will not be surprising if during the next year any boat enters in a race where the safeguards referred to are violated, that such boat as well as the owner will be barred from any official record by the A. P. B. A. at any time thereafter.

The officers of the Association are determined to end the conditions that have so long imperiled the sport of motor boating, and the uncompromising stand taken is believed to be the only way by which the needed reforms can be accomplished.

The general approval of the course adopted by the Association has been instant and positive by all disinterested men. The unqualified reaffirmation by the coun-

cil four months later has placed the clubs forming the American Power Boat Association in a position that assures the success of the amateur rule.

We had the other Erie Banks
SAGGING TO LEEWARD
in 1912; they are now **HULL**
DOWN and not a light showing.

Our Deposits are over
\$4,000,000.00

Erie Trust Company

Opposite Post Office

Founded 1866

4%

INTEREST ON SAVINGS

Capital, Surplus and Profits

\$670,000,000.

Summary of Motor Boat Laws.

(Continued from Page 4)

than eight inches across the mouth. Every motor boat shall carry approved life preserving devices sufficient to sustain afloat every person on board.

Every motor boat more than 65 feet long shall carry effective devices for extinguishing burning gasoline.

Penalty of \$100 is provided for violation.

DON'T KNOCK.

Life is short and time is fleeting—

Don't knock.

Hence I say and keep repeating

Don't knock.

It's a habit blamed disgusting,

Made by men whose brains are rusting.

Better far be up and hustling—

Don't knock.

CATSPAWS.

Why is a ship like a woman?

Because she is often tender to a Man-of-War, often running after a Smack, often attached to a great Buoy, and frequently making up to a Pier.

What fish has its eyes nearest together?

The smallest fish.

When is a Lady Passenger like a Whale?

When she's a spouting?

What proves Sailors to be very careless?

They are in a "mess" every day.

What are the colors of the waves and wind?

"The waves rose, and the winds blew."

THE ONLY

EXCLUSIVE BOAT STORE

in this part of the country has become

"AMPHIBIOUS"

Harry
L'Hommedieu

who handles everything in the

BOAT LINE

is distributor for the

MARION CARS

He can now supply you with conveyances

for both

ON LAND AND WATER

But don't think for a minute that he is going to neglect the boat business. His line for 1912 will be much larger and better than ever.

He is looking for a good agent for Marion Cars at Erie. Will you help him find one?

182-184 Franklin Street

BUFFALO, N. Y.

Pirates'



Page

The Middy Dance was a jolly event.

Pretty decorations featured the party at Becker's Hall and the Pirate Crew proved themselves entertaining hosts.

The happy-go-lucky spirit of rollicking yachtsmen was plainly in evidence at the dancing party, with the result that those present found themselves inoculated with the jolly germ and all had a most delightful time. The formality and stiffness usually attendant at such affairs was entirely lacking.

Probably the most delightful feature of the affair, aside from Kohler's orchestra's ever excellent music, was the pretty decorations; in addition to several yachting codes strung around the hall, Japanese lantern effects were well displayed. On one side of the hall stood a miniature light house with its flaming beacon atop. On the side wall was a pirate emblem of skull and cross-bones, with electric lights behind.

The affair was in charge of the Pirate Crew of the Club and they showed themselves to be royal entertainers, and another party that will long be remembered.

The Pirates wish to extend their thanks to Mr. B. Garren for his donation of the tickets and programs and wish him success.

Club Members.

Why wouldn't the Park at the foot of State St. where the Wolverine laid be a good sight for an E. Y. C. Club House? Looks good to the Pirates.

CHIEF YATES.

FOR SALE (at a bargain)—Trim little cruiser "Melfa". Equipment the best. Ready for commission. Reason for selling, building a larger boat. Address: Garren, 18 West Twelfth St. A real bargain, in the finest condition.

FOR SALE: The VAMAC. See ad. on front cover.

FOR SALE—All the space on this page for classified ads.

WANTED—Every reader of the Flash Light to use this page to let other readers know what he has to sell or wants to buy.

WANTED—Every member of the E. Y. C. to do his share towards making this the best Season we have ever known.

WANTED—A New Club House, or suitable location for same, by every member of the E. Y. C.

HELP WANTED—A few more members to send in articles for the Flash Light. S. O. S.—C. Q. D. (Editor.)

HELP WANTED—At the regular monthly meeting and Smoker. Club Anchorage, April 9th. None but able bodied men need apply.

SITUATION WANTED—For a New Club House.

LOST—An excellent opportunity by not having your ad. here where others might read it. "Even as you and I."

STOLEN—A good time by every one who attended the Pirate Dance March 28th.

FOUND—That advertising in the Flash Light is one of the best investments you can make.

A Tip for the Regatta Committee.*(Continued from Page 3)*

and our own "Annette" cups, but those cups all have strings attached to them and they are ideal prizes in their places.

Now then, let's try the above experiment for the summer of 1913 and see if the scheme does not prove both practical and permanent.

Here's the Proper Spirit.*(Continued from Page 6)*

men who do not have to bow low to any yachtsmen on the Great Lakes. Sixteen years of water sport (four of those with the genial Captain of the Una II) will naturally find some perplexing situations and much real enjoyment. You can place me among the bunch who spends their leisure time on the water, thus breaking the monotonous grind of making a living, which makes for good health, real pleasure, and where the best of fellowship prevails.

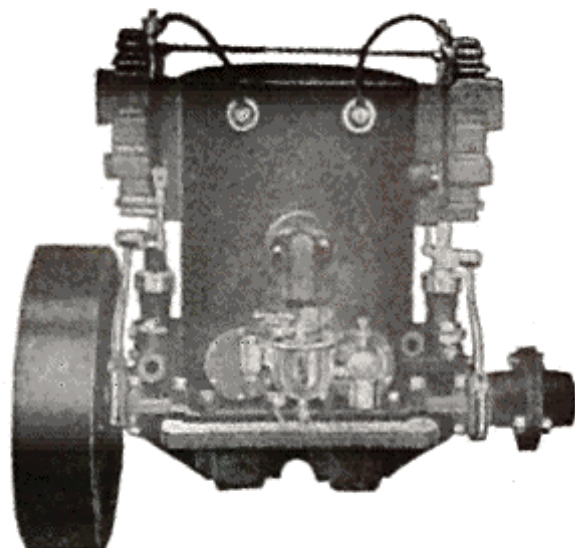
"BOB" GARREN,
of the Melfa.

"R" Bumble Bee.

Carl Reichel is building a new boat. It is of the Hydro-plane type and is to be christened the "R Bumble Bee". (All are invited to the christening—time and place to be announced later). Mr. Reichel is not saying much about what she will do when she hits the water, but he doesn't think he will be the last to the Canadian Shore this year.

Ordinarily we would say "More Power, Carl," but understanding she has plenty of this, we wish you Good Luck and fair weather.

Every now and then the Club House is bombarded.

"Fulton"

20% Our regular selling price is at **20%**
list, but we are now offering
our Erie customers a special discount of 20 per cent.

**We have bargains in Second Hand Engines
of various makes.**

There are four second hand Fulton Engines which
are as good as new, and to which we give the
same guarantee as to our new Engines.

**NO COIL. NO BATTERY.
SELF-SPARKER**

No 942 Newark Avenue,
Jersey City, N. J., January 29, 1913.
Fulton Manufacturing Company,
Erie, Penna.

Gentlemen:—I have one of your 5 H. P. "Fulton" Engines in my boat "Columbia," 24 ft. by 4 ft. 3 in. Engine was installed eight years ago. It has been in constant service ever since. My boat can make about 12 miles per hour with the 5 H. P. "Fulton." I would not attempt to say how many miles my boat has covered since the installation of your "Fulton" engine. I have also toed a floating boat house for a distance of 21 miles without a single stop, size of the boat house being 28 ft. x 6 ft. x 6 ft.

The engine at present time is in splendid condition. In all the eight years of good hard service, the only repair I was obliged to make was one new bearing.

I realize this is very high praise, but any of the boatmen along the Hackensack River, where my boat is well known, can vouch for the above statements.

Very respectfully,
(Signed) B. P. SINNOTT.

VISIT OUR SHOP AND SEE YOUR ENGINE
IN THE MAKING.

FULTON MANUFACTURING CO.,

12th and Raspberry Streets,

ERIE, PA.

Etiquette of the Flag.*(Continued from Page 3)***BOAT SERVICE.**

Precedence—Order of entering and leaving boats is: Juniors enter first and leave last.

Boat Flags—Flag Officers and Fleet Captains should fly their pennants and Captains their private signals, when in their boats; members, the Club Flag. After sunset, a white light should be shown at bow.

RIPLETS.

The Flash Light has taken a new lease on life. Watch us grow.

Naval Day of the Perry Celebration will be the big day for the E. Y. C. Prepare for it.

Take advantage of the classified ads. in the column reserved in this paper for that purpose.

The Flash Light will be authentic in its description of the Perry program. Complete reports will appear in the next number. The July number will be a special Perry number.

The Yacht Club may be shot full of holes, but wait until we get started again.

Between the high water and the down pour of stone our club dock begins to look a bit untidy.

Sometimes it rains rocks about the club premises.

It's a brave yachtsman who varnishes his spars in the Club yard this year.

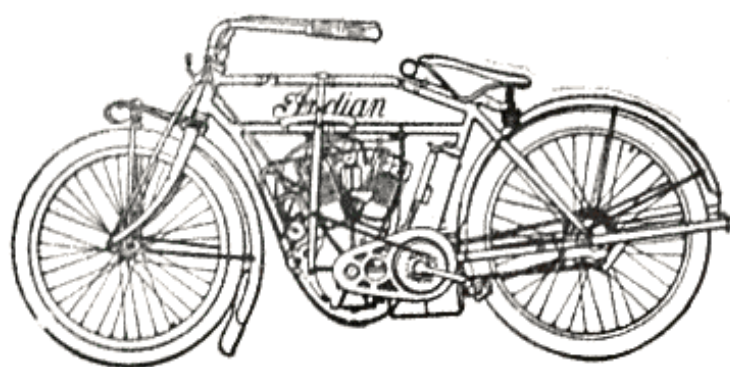
Before the next issue of this journal the Club slip will be full of newly painted boats.

Oscar H. Nick

AGENT FOR

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ENGINE
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Get an

Indian Motorcycle**THE BEST ON LAND**

HERCULES MAGNETOS
 SPARK COILS
 BATTERIES, ETC.

LEJEAL CYCLE WORKS**EIGHTEENTH AND SASSAFRAS**

Obituary.

(Continued from Page 1)

Lieut. Varnum always had a warm spot for the Erie Yacht Club and his face used to be a familiar one about the club premises during its early days.

For some years previous to his retirement in 1911, he has been connected with the Hydrographic Office at Cleveland, devoting his particular attention to compass work on the Great Lakes where his work has been invaluable to the government as well as to private marine interests.

Probably his last public talk on mariner's compass was that given to the Erie Yacht Club at its monthly meeting of December, 1911, an event which was of particular interest to our cruising members.

**The average man knows less
about the insurance business
than any other line of bus-
ness. Get posted be-
fore you buy.**

CLARENCE BROOKS

INSURANCE

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Bell 512-J

When in a Hurry

As a matter of convenience

Call for a Messenger Boy

Mutual 85 Bell 251

Central Messenger Service

**For
Fire or Full Marine
Insurance**

See

Downing & Flickinger

(Incorporated)

Ninth and Peach

Mutual 195

Bell 1840

**We Make Nifty
Yacht Suits
to Order**

Get in Line this Summer

ALEXANDER

*Tailor
Clothier*

930 PEACH STREET

**The Largest and Finest
Equipped Clothing Store
between New York and
Chicago**

OURS is the most complete Haberdashery Department in the city. The most famous makes in the country await your selection.

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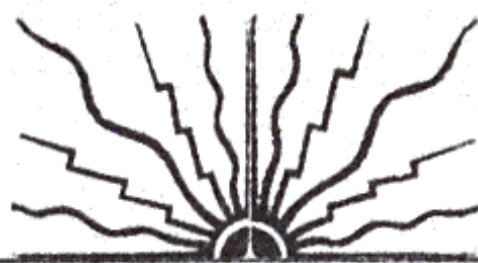
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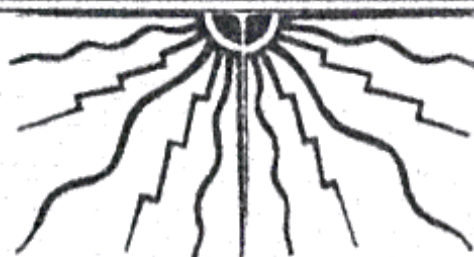
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